



LendingTree Personal Loan Offers Report – June 2018

Offered APRs were virtually unchanged from last month for most borrowers, while offered loan amounts continued to tick downward. Rate and loan amount offers varied widely among consumers, depending on factors including, but not limited to, credit score, income, and current debt obligations.

Excellent credit (760+ score): Offered APRs to consumers with a credit score of 760+ averaged 7.72% in June.

- The average best APR offered to all borrowers with credit scores of 760 or above was 7.72%, an increase of 13 basis points from the prior month and a decrease 19 basis points from the same period one year ago.
- At \$20,531, the average loan amounts offered with the best APRs to all borrowers with a score of 760 was down 6.74% (\$1,383) from last month, and up 16.26% (\$3,339) from the same period one year ago.
- The top 10% of offers, presented to borrowers with the best profiles within this group, had offered APRs of 5.09% on average, and loan amounts of \$17,775. A borrower with this APR and loan amount would save \$1,444 by [consolidating debt](#) with a 10% APR over a three-year term.

Good credit (680 – 719 score): Offered APRs to consumers with a credit score between 680 and 719 averaged 17.25% in June.

The average best APR for all borrowers with credit scores of 680 – 719 was 17.25%, down less than 1 basis point from last month and up 310 basis points from a year earlier.

At \$16,417, borrowers with scores of 680 – 719 saw the amounts offered with the best APRs decrease by about 2% (\$325) in the last month and increase by 1.6% (\$263) from the same period last year.

The top 10% of offers, presented to borrowers with the best profiles within the 680 – 719 credit score range, had an average best APR of 6.80%, offered with an average loan amount of \$22,193. A borrower with this APR and loan amount would save \$3,100 by consolidating debt from a 15% APR over a three-year term.

The most common reasons for seeking a personal loan are credit card refinancing and debt consolidation. These two categories comprise 67% of all loan inquiries.

Average Best Offered APRs by Credit Score Band

Credit Band	Current June 2018	Previous Month May 2018	One Year Earlier June 2017
760+	7.72	7.59	7.91
720 - 759	10.74	10.74	10.16
680 - 719	17.25	17.25	14.15
640 - 679	24.56	24.50	23.17



Average of Loan Amounts Offered with Best APR Offers by Credit Score Band

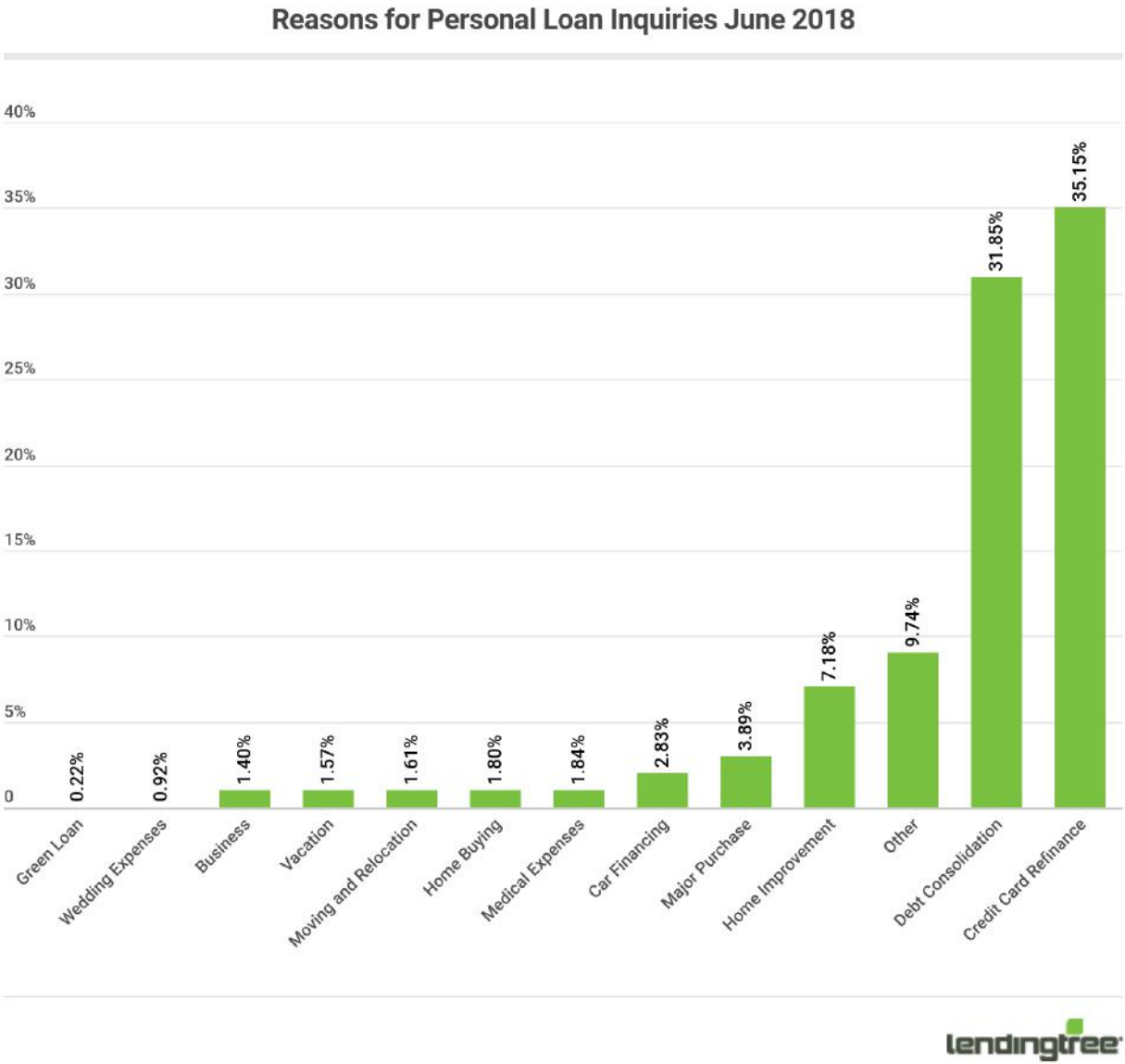
Credit Band	Current June 2018	Previous Month May 2018	One Year Earlier June 2017
760+	\$20,531	\$21,914	\$17,192
720 - 759	\$19,231	\$19,642	\$17,276
680 - 719	\$16,417	\$16,742	\$16,155
640 - 679	\$11,410	\$11,599	\$10,713



Average Best APR and Loan Amount Offers by Credit Score Band June 2018

Credit Band	Among All Borrowers in Band		Among Top 10% of Borrowers in Band	
	Average APR	Average Loan Amount	Average APR	Average Loan Amount
760+	7.72	\$20,531	5.09	\$17,775
720 - 759	10.74	\$19,231	5.39	\$18,199
680 - 719	17.25	\$16,417	6.80	\$22,193
640 - 679	24.56	\$11,410	11.38	\$18,605





About the Report

The LendingTree Personal Loan Offers Report contains data from actual 36-month loan terms offered to borrowers on LendingTree.com by third-party lenders. Our report averages the best offered APRs by credit score band and the best 10% of offered APRs within each credit score band, as well as the average loan amounts that accompanied those offers. We organize results by credit score so that borrowers have added information about how their credit profiles may affect their loan prospects.

The personal loan market is a fundamental component of personal finance products available to consumers, and [personal loans](#) are often used to refinance existing debt. Knowledge about the terms available to similar borrowers can be a key to making

decisions about managing personal finances. We believe this report is an important addition to standard industry surveys and reports on [personal loan rates](#), as most quoted industry rates are either the minimum possible rate or the average rate, and few borrowers will experience either.

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